# MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS

OF

# NEW YORK CITY LAND DEVELOPMENT CORPORATION September 28, 2018

A regular meeting of the Board of Directors of New York City Land Development Corporation ("NYCLDC") was held on Friday, September 28, 2018, at the offices of New York City Economic Development Corporation ("NYCEDC"), Conference Room 6A, 110 William Street, New York, New York.

The following members of the Board of Directors were present:

Kim Bryan (by conference telephone) Carl Rodrigues Kim Vaccari (by conference telephone)

Mr. Rodrigues chaired the meeting. Also present were Mark Silversmith, Secretary of NYCLDC, who served as secretary of the meeting, Spencer Hobson, Executive Vice President and Treasurer of NYCLDC, Fred D'Ascoli, Assistant Treasurer of NYCLDC, Raafat Osman, a Vice President and Deputy Controller of NYCEDC, Susan Goldfinger, a Senior Vice President of NYCEDC, Diana Clement, an Assistant Vice President of NYCEDC, Carlos Guerra, a Senior Paralegal of NYCEDC, and Lou Roberts, a partner of Ernst & Young LLP ("E&Y"). (Attached hereto as Attachment 1 is a definition sheet that contains the definitions of certain frequently used terms that may be contained in the Exhibits attached hereto.)

# 1. <u>Approval of the Minutes of the August 9, 2018 Regular Meeting of the Board of Directors</u>

There were no questions or comments with respect to the minutes of the August 9, 2018 Board of Directors regular meeting, as submitted. A motion to approve such minutes, as submitted, was made, seconded and unanimously adopted.

#### 2. Financial Report Pursuant to Section 2800 of the Public Authorities Law

Section 2800 of the Public Authorities Law requires NYCLDC to submit to various City officials and the New York State Authorities Budget Office ("ABO") audited financials with regard to the previous fiscal year. ABO has also designated a form in which a financial report containing information from the financials is to be submitted. The Board of Directors of NYCLDC is to approve the audited financials and the financial report that are submitted. The financial report and audited financials for Fiscal Year 2018 ("FY2018") are included in Exhibit A attached hereto. It was understood that the blank dates in the reports of the auditors would be filled in after the Board approved the audited financial statements.

The Audit Committee of NYCLDC had recommended to the Board that it approve the audited financials and financial report for FY2018.

There were no questions or comments with respect to the financial report and audited financial statements to be submitted pursuant to Section 2800 of the Public Authorities Law.

#### 3. Annual Investment Report

NYCLDC's Board adopted investment policies, procedures and guidelines (the "Investment Guidelines") and the adopted Investment Guidelines require the Board of Directors of NYCLDC to approve an Annual Investment Report containing specified information and to submit the report to the City's Mayor and Comptroller and the New York State Department of Audit and Control. The Annual Investment Report for NYCLDC for FY2018 is included in Exhibit B attached hereto.

The Audit Committee of NYCLDC had recommended to the Board that it approve the Annual Investment Report for FY2018.

#### 4. Vote on (2) and (3)

A motion to adopt the resolutions set forth in Exhibit A and Exhibit B hereto was made, seconded and unanimously approved.

#### 5. <u>Performance Measurement Report</u>

The Public Authorities Law requires NYCLDC to annually review its mission statement and measurements by which the performance of NYCLDC and the achievement of its goals may be evaluated, and on November 9, 2017 NYCLDC's Board approved a mission statement and performance measure for FY2018.

ABO requires that NYCLDC annually report on performance results with regard to the approved measure. NYCLDC's report with regard to the performance measure for FY2018 was presented to the Board by Mr. Silversmith and is included in Exhibit C attached hereto.

#### 6. Long Term Ground Leases to The Peninsula JV, LLC

Ms. Clement presented a proposal for NYCLDC (i) to lease from the City Block 2763, Lot 29 and part of Lots 1 and 2, and Block 2738, Lot 35 on the Tax Map of the Borough of the Bronx (the "Site") pursuant to multiple leases, (ii) to assign such leases to either (a) The Peninsula JV, LLC, a joint venture between Gilbane Development Company, The Hudson Companies Incorporated and MHANY Management Inc., or affiliated entity(ies) (the "Developer") or (b) an affiliated housing development fund corporation or other entity whose purpose is to facilitate affordable housing and/or

obtain financing for the proposed project on the Site (the "Financing Entity"), or (c) with respect to the industrial space to be developed, possibly one of the above lease assignees and/or a not-for-profit organization affiliated with MHANY Management Inc., and (iii) to enter into any related agreements and documents and consents to effectuate the demolition of the structures on the Site and the development of a mixed-use development comprised of five buildings that total approximately 825,000 square feet on the Site, on substantially the terms set forth in Exhibit D hereto.

In answer to a question from Ms. Bryan, Ms. Clement stated that NYCEDC's Board had approved the proposed transactions that morning and that the anticipated closing on the first phase of the project was December 2018.

A motion was made to approve the matters set forth for approval in the Proposed Resolutions section of Exhibit D hereto and to resolve that there is no reasonable alternative to the proposed transfer to the Developer and/or the Financing Entity that will achieve the same purpose as the transfer. Such motion was seconded and unanimously approved.

#### 7. <u>Adjournment</u>

There being no further business to come before the meeting, pursuant to a motion made, seconded and unanimously approved, the meeting of the Board of Directors was adjourned.

Mark Shresmith Secretary

Dated: November 8, 2018

New York, New York

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#### Attachment 1

#### **DEFINITIONS**

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Apple	Apple Industrial Development Corp.
Armand	Armand Corporation d/b/a Armand of New York
BAT	Brooklyn Army Terminal
Bovis	Bovis Lend Lease LMB, Inc.
CDBG	Federal Community Development Block Grant
CDBG-DR Funds	Federal Community Development Block Grant-Disaster Recovery Program funds
CEQR	City Environmental Quality Review process
City DEP	New York City Department of Environmental Protection
City DOT	New York City Department of Transportation
City Parks	New York City Department of Parks and Recreation
City Planning	New York City Department of City Planning or City Planning Commission
CM	A construction manager
CM Contract	A construction management contract
DCAS	New York City Department of Citywide Administrative Services
EIS	Environmental Impact Statement
ESDC	New York State Urban Development Corporation d/b/a Empire State Development Corporation
FEMA	Federal Emergency Management Agency
FM	A facilities manager
FM/CM Contract	A facilities management/construction management contract
Funding Source	
Agreement	Any agreement necessary to obtain funds for the Project, including IDA Agreements
Gilbane	Gilbane Building Company
HPD	New York City Department of Housing Preservation and Development
Hunter Roberts	Hunter Roberts Construction Group, L.L.C.
IDA	New York City Industrial Development Agency
IDA Agreement	Agreement with IDA pursuant to which IDA retains NYCEDC to accomplish all or part of the Project and reimburses NYCEDC for the costs of the work
LiRo	LiRo Program and Construction Management, PE P.C.
LMDC	Lower Manhattan Development Corporation
McKissack	The McKissack Group, Inc. d/b/a McKissack & McKissack
MOU	A memorandum of understanding

NYCEDC ...... New York City Economic Development Corporation, survivor of a

November 1, 2012 merger of a local development corporation (the "LDC") named New York Economic Development Corporation with and into New York City Economic Growth Corporation. References to NYCEDC prior to

such merger are references to the LDC.

NYCHA ...... New York City Housing Authority

NYCLDC ...... New York City Land Development Corporation

Noble Strategy ..... Noble Strategy NY Inc.

OMB ...... New York City Office of Management and Budget

Port Authority ...... The Port Authority of New York and New Jersey

RFP ...... Request for Proposals

Sanitation ...... New York City Department of Sanitation

SBS ...... New York City Department of Small Business Services

SEMO ...... New York State Emergency Management Office

SEQR ...... State Environmental Quality Review process

Skanska USA Building Inc.

State DEC ...... New York State Department of Environmental Conservation

State DOS ...... New York State Department of State

State DOT ..... New York State Department of Transportation

State Parks ...... New York State Office of Parks, Recreation and Historic Preservation

Tishman ...... Tishman Construction Corporation of New York

Turner ...... Turner Construction Company

ULURP ...... Uniform Land Use Review Procedure

#### Exhibit A

#### NEW YORK CITY LAND DEVELOPMENT CORPORATION

# FINANCIAL REPORT PURSUANT TO SECTION 2800 OF THE PUBLIC AUTHORITIES LAW Board of Directors Meeting September 28, 2018

WHEREAS, the Public Authorities Accountability Act of 2005, as amended (the "PAAA"), includes New York City Land Development Corporation ("NYCLDC") in its definition of a local authority; and

WHEREAS, Section 2800 of the Public Authorities Law (a part of the PAAA) requires a local authority to submit to various City officials and the New York State Authorities Budget Office ("ABO") audited financials with regard to the previous fiscal year; and

WHEREAS, ABO has also designated a form in which a financial report containing information from the financials is to be submitted; and

WHEREAS, the Board of Directors of the local authority is to approve the audited financials and the financial report that are submitted; and

WHEREAS, attached hereto are the audited financials and the financial report that NYCLDC proposes to submit with regard to the fiscal year ended June 30, 2018; and

WHEREAS, there are certain blank dates in the attached reports of the auditors, which dates will be filled in after the Board approves the financial statements.

NOW, THEREFORE, BE IT RESOLVED that the Board approves (i) the attached financial report and audited financial statements with regard to NYCLDC's fiscal year ended June 30, 2018, with the understanding that the blank dates in the reports of the auditors will be filled in after the Board approves the audited financial statements, and (ii) their submission, with the dates filled in, pursuant to Section 2800 of the Public Authorities Law.

**Staff:** Spencer Hobson, Executive Vice President and Treasurer Fred D'Ascoli, Assistant Treasurer

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Annual Report for New York City Land Development Corporation

Fiscal Year End: 06/30/2018

Run Date: 09/24/2018 Status: UNSUBMITTED Certified Date: N/A

Summary Financial Information
SUMMARY STATEMENT OF NET ASSETS

Current Assets  Cash and cash Investments Investments Investments Receivables, ne Other assets Noncurrent Assets Restricted cash Long-term recei Other assets Capital Assets	Cash and cash equivalents Investments Receivables, net Other assets Total Current Assets Long-term receivables, net Cong-term receivables, net Other assets Capital Assets		\$5,502.00
	nd cash equivalents lents ables, net ssets urrent Assets ed cash and investments rm receivables, net ssets Assets		\$5,502.00
	nd cash equivalents tents solutions ables, net ssets urrent Assets ed cash and investments rm receivables, net ssets Assets		\$5,502.00
	ables, net ssets urrent Assets ed cash and investments rm receivables, net ssets Assets		00.00
	ssets  urrent Assets  ed cash and investments  rm receivables, net ssets  Assets		
	urrent Assets  ed cash and investments rm receivables, net ssets Assets		\$1.519.00
	urrent Assets ed cash and investments rm receivables, net ssets Assets		00.04
	ed cash and investments rm receivables, net ssets Assets		\$7 024 OO
Restricter Long-tem Other ass Capital A	ed cash and investments rm receivables, net ssets Assets		00:120
Long-tem Other ass Capital A	rm receivables, net ssets Assets		
Other ass	Assets		00.09
Capital A	Assets		00.00
			00.00
		Land and other nondepreciable property	00.08
		Buildings and equipment	80.00
		Infrastructure	\$0.00
		Accumulated depreciation	80.08
		Net Capital Assets	\$0.00
	Total Noncurrent Assets		00.0\$
Total Assets			\$7.021.00
Liabilities			
Current Liabilities			
Accounts	Accounts payable		\$500 OO
Pension	Pension contribution payable		00.08
sod January Officer pos	Other post-employment benefits		00.0%
Accrued	Accrued liabilities		\$1.522.00
Deferred	Deferred revenues		00.0\$
Bonds an	Bonds and notes payable	THE REAL PROPERTY AND ADDRESS OF THE PROPERTY ADDRESS OF THE PROPERTY AND ADDRESS OF THE PROPERTY ADDRESS OF THE PROPERTY AND ADDRESS OF THE PROPERTY ADDRESS	00.08
Other lon	Other long-term obligations due within one		80.00
Total Cur	Total Current Liabilities		
Noncurrent Liabilities			92,022.00
Pension	Pension contribution payable		00 08
Other pos	Other post-employment benefits		00.08



Annual Report for New York City Land Development Corporation

Fiscal Year End: 06/30/2018

Run Date: 09/24/2018 Status: UNSUBMITTED Certified Date: N/A

	Donald profession in the	
	DOLLOS SING HOUSES PROVIDE	00'0\$
	Long term Leases	00.08
	Other long-term obligations	OU US
	Total Noncurrent Liabilities	COCO
Total Liabilities		100 CO CO
Net Asset (Deficit)		00.770
Net Assets		
	Invested in capital assets, net of related debt	00'0\$
	Restricted	
	Unrestricted	00.00
	Total Net Assets	\$4,999,00
SUMMARY STATEMENT OF REVENUE	SUMMARY STATEMENT OF REVENUE, EXPENSES AND CHANGES IN NET ASSETS	
Operating Revenues		
	Charges for services	00 08
	Rental & financing income	100 CA
	Other operating revenues	OD TOO AND AND
	Total Operating Revenue	00.72C,1¢
Operating Expenses		\$1,527.00
	Salaries and wages	VV VV
	Other employee benefits	DOTOS
	Professional services contracts	\$0.00
	Supplies and materials	\$0.00
	Denteriation & amortization	\$0.00
	Office constitution and and a	00.0\$
	Curier operating expenses	\$1,527.00
	Total Operating Expenses	\$1,527.00
Operating income (Loss)		\$0.00
Nonoperating Revenues		
	Investment earnings	00.78
	State subsidies/grants	00.08
	Federal subsidies/grants	OU OS
	Municipal subsidies/grants	COOS
	Public authority subsidies	OU OS
	Other nonoperating revenues	00 08
	Total Nonoperating Revenue	U2.25
Nonoperating Expenses		
	Interest and other financing charges	\$0.00

Annual Report for New York City Land Development Corporation

Fiscal Year End: 06/30/2018

Run Date: 09/24/2018 Status: UNSUBMITTED Certified Date: N/A

	Subsidias to other miblic authorities	44
		00.0\$
	Grants and donations	80.00
	Other nonoperating expenses	87.00
	Total Nonoperating Expenses	0.25
	Income (Loss) Before Contributions	OU US
Capital Contributions		00.03
Change in net assets		00.08
Net assets (deficit) beginning of		00 000 F3
year		ססיים ליינים ליינים היינים ליינים
Other net assets changes		80.00
Net assets (deficit) at end of year		\$4,999.00

## FINANCIAL STATEMENTS AND REQUIRED SUPPLEMENTARY INFORMATION

New York City Land Development Corporation (A Component Unit of the City of New York) Years Ended June 30, 2018 and 2017 With Report of Independent Auditors

#### Financial Statements and Required Supplementary Information

Years Ended June 30, 2018 and 2017

#### Contents

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## I. Financial Section

#### Report of Independent Auditors

The Management and the Board of Directors New York City Land Development Corporation

#### Report on the Financial Statements

We have audited the accompanying financial statements of New York City Land Development Corporation ("NYCLDC"), a component unit of the City of New York, as of and for the years ended June 30, 2018 and 2017, and the related notes to the financial statements, which collectively comprise the NYCLDC's basic financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in conformity with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free of material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of NYCLDC as of June 30, 2018 and 2017, and the changes in its financial position and its cash flows for the years then ended, in conformity with U.S. generally accepted accounting principles.

#### Required Supplementary Information

U.S. generally accepted accounting principles require that management's discussion and analysis, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board which considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we also have issued our report dated \_\_\_\_\_\_, 2018, on our consideration of the NYCLDC's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of NYCLDC's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering NYCLDC's internal control over financial reporting and compliance.

, 2018

#### Management's Discussion and Analysis

June 30, 2018

This section of New York City Land Development Corporation's ("NYCLDC" or the "Corporation") annual financial report presents our discussion and analysis of NYCLDC's financial performance during the fiscal years ended June 30, 2018 and 2017. Please read it in conjunction with the financial statements and accompanying notes.

#### Overview of the Financial Statements

This annual financial report consists of two parts: management's discussion and analysis (this section) and basic financial statements and footnote disclosures. NYCLDC is a local development corporation organized pursuant to section 1411 of the Not-for-Profit Corporation Law of the State of New York. NYCLDC is also a discretely presented component unit of the City of New York ("the City"). NYCLDC follows enterprise fund reporting; accordingly, the financial statements are presented using the economic resources measurement focus and the accrual basis of accounting. Enterprise fund statements offer short and long-term financial information about the activities and operations of the Corporation.

These statements are presented in a manner similar to a private business.

#### Financial Analysis of the Corporation

#### Net position

The following table summarizes NYCLDC's financial position at June 30, 2018, 2017 and 2016 and the percentage change between June 30, 2018 and 2017:

	 2018	2017	2016	% Change 2018-2017
Total assets	\$ 7,021 \$	6,019 \$	25,483	17%
Total liabilities	 2,022	1,020	20,484	98%
Unrestricted net position	\$ 4,999 \$	4,999 \$	4,999	****

#### Management's Discussion and Analysis (continued)

At June 30, 2018 and 2017, total assets were \$7,021 and \$6,019, respectively. The overall change in assets was due to a grant agreement between the Corporation and New York City Economic Development Corporation ("NYCEDC"). The grant agreement provides NYCLDC with the necessary funding for its annual general and administrative expenses. As of June 30, 2018 and 2017, the total cash in bank was \$5,502 and \$5,000, respectively.

Total liabilities at June 30, 2018 and 2017, were \$2,022 and \$1,020, respectively, which primarily consisted of audit fees.

Net position at June 30, 2018 and 2017, remains unchanged at \$4,999.

#### **Operating Activities**

NYCLDC is engaged in economic development by means of assisting the City with the leasing and selling of certain properties. The Corporation encourages economic growth throughout the five boroughs of the City by acquiring City-owned property and disposing of it to strengthen the City's competitive position and facilitate investments that build capacity, generate economic opportunity and improve the quality of life.

The following table summarizes NYCLDC's change in net position for the fiscal years ended June 30, 2018 and 2017 and the percentage changes between June 30, 2018 and 2017:

	 2018	<u>-</u>	2017	2016	% Change 2018-2017
Operating revenues Operating expenses	\$ 1,527 1,527	\$	1,029 \$ 1,029	20,518 20,518	48% 48%
Operating income	_		_	_	-
Non-operating revenues Non-operating expenses	7 (7)		10 (10)	4 (4)	26% 26%
Total non-operating income					-
Change in net position Total net position, beginning of year	- 4,999		- 4,999	- 4,999	- -
Total net position, end of year	\$ 4,999	\$	4,999 \$	4,999	_

Management's Discussion and Analysis (continued)

#### **Operating Activities (continued)**

Operating revenues for the fiscal year ended June 30, 2018, were \$1,527, due to a grant from NYCEDC. The grant allows NYCLDC to meet its current general and administrative expense obligations. The Corporation also closed on two (2) real estate sales transactions in which it purchased property from the City in compliance with section 384(b)(4) of the City Charter. Under the City Charter, land can be purchased for a nominal fee. The purchased properties were then sold for the same nominal fee; it is allowable for land to be purchased for a nominal fee to NYCEDC, which then re-sold the properties to private parties. The aggregate nominal fee exchanged for both acquiring and selling the land amounted to \$2.

Operating expenses of \$1,527 mainly in fees related to audit services.

Correspondingly, no operating income was recognized for the year ended June 30, 2018.

#### Contacting the Corporation's Financial Management

This financial report is designed to provide our customers, clients and creditors with a general overview of the Corporation's finances and to demonstrate the Corporation's accountability for the resources at its disposal. If you have any questions about this report or need additional financial information, contact New York City Land Development Corporation, 110 William Street, New York, NY 10038.

#### Statements of Net Position

	June	30
	 2018	2017
Current assets		
Cash	\$ 5,502	\$ 5,000
Due from NYCEDC	 1,519	1,019
Total current assets	7,021	6,019
Liabilities and net position Current liabilities:		
Accounts payable and accrued expenses	2,000	1,000
Due to the City	 22	20
Total current liabilities	 2,022	1,020
Unrestricted net position	\$ 4,999	\$ 4,999

See accompanying notes.

#### Statements of Revenues, Expenses, and Changes in Net Position

		Year Er	ided J	une 30
		2018		2017
Operating revenues:	*			,
Grant	\$	1,525	\$	1,025
Real estate sales		2		4
Total operating revenues		1,527		1,029
Operating expenses:				
Cost of property sold		2		4
Auditing fees		1,500		1,000
Miscellaneous expenses		25		25
Total operating expenses	<del></del>	1,527		1,029
Operating income				_
Non-operating revenues (expenses):				
Interest income		7		10
Other expense		(7)		(10)
Total non-operating revenues (expenses)				-
Change in net position		_		<b>2007</b>
Unrestricted net position, beginning of year		4,999		4,999
Unrestricted net position, end of year	\$	4,999	\$	4,999
-	***************************************			

See accompanying notes.

#### Statements of Cash Flows

		Year En	ded.	June 30
		2018		2017
Cash flows from operating activities	<u></u>			
Grant receipts	\$	1,027	\$	10
Audit fees		(500)		(20,468)
Miscellaneous expenses		(25)		(25)
Net cash provided by (used in) operating activities		502		(20,483)
Cash flow from investing activities				
Interest income		7		10
Other expense		(7)		(10)
Net cash provided by investing activities			,	
Net change in cash and cash equivalents		502		(20,483)
Cash and cash equivalents, beginning of year		5,000		25,483
Cash and cash equivalents, end of year	\$	5,502	\$	5,000
Reconciliation of operating income to net cash provided by (used in) operating activities				
Operating income	\$	_	\$	_
Adjustments to reconcile operating income to net cash			·	•
provided by (used in) operating activities:				
Changes in operating assets and liabilities:				
Accounts payable and accrued expenses		1,000		(19,468)
Due to the City		2		4
Due from NYCEDC		(500)		(1,019)
Net cash provided by (used in) operating activities	\$	502	\$	(20,483)

See accompanying notes.

#### Notes to Financial Statements

June 30, 2018

#### 1. Background and Organization

The accompanying financial statements include the assets, liabilities, net position and the financial activities of the New York City Land Development Corporation ("NYCLDC" or the "Corporation").

On May 8, 2012, the City of New York ("the City") formed the Corporation. NYCLDC is a local development corporation organized pursuant to section 1411 of the Not-for-Profit Corporation Law of the State of New York (the "State"). NYCLDC is engaged in economic development activities by means of assisting the City with the leasing and selling of the certain properties. As a local development corporation, NYCLDC is able to acquire or lease City-owned property outside of the auction process as provided by section 384(b)(4) of the City Charter. The mission of NYCLDC is to encourage economic growth throughout the five boroughs of the City by acquiring City-owned property and disposing of it to strengthen the City's competitive position and facilitate investments that build capacity, generate economic opportunity and improve the quality of life.

#### 2. Summary of Significant Accounting Policies

#### **Basis of Accounting and Presentation**

NYCLDC follows enterprise fund reporting; accordingly, the accompanying financial statements are presented using the economic resources measurement focus and the accrual basis of accounting. In its accounting and financial reporting, the Corporation follows the pronouncements of the Governmental Accounting Standards Board ("GASB").

#### Revenue and Expense Classification

NYCLDC distinguishes operating revenues and expenses from non-operating items in the preparation of its financial statements. Operating revenues and expenses are transactions that directly relate to the organization fulfilling its mission statement including related administrative expenses. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

#### Notes to Financial Statements (continued)

#### 2. Summary of Significant Accounting Policies (continued)

#### **Tax Status**

The income of NYCLDC is excluded from gross income for federal income tax purposes under section 115 of the U.S. Internal Revenue Code (the "Code").

#### Other Related-Party Transactions - New York City Economic Development Corporation

New York City Economic Development Corporation ("NYCEDC") provides NYCLDC with grant funding for its general and administrative expenses. The Corporation does not have any employees. Administrative services are provided to the Corporation by NYCEDC pursuant to a services agreement and no management fees are charged for these services.

#### 3. Contract With the City of New York

NYCLDC has a contract with the City allowing for the sale and lease of City-owned land to NYCLDC. The contract provides that when the City sells or leases City-owned land to NYCLDC, NYCLDC must dispose of such land to NYCEDC or at the direction of NYCEDC.

During the year ended June 30, 2018, the Corporation closed on two (2) real estate sales transactions in which property was obtained from the City in compliance with section 384(b)(4) of the City Charter, for a nominal fee. The purchased properties were then sold for the same nominal fee to NYCEDC, which then re-sold the land to private parties. The aggregate nominal fee exchanged for both acquiring and selling the land amounted to \$2.

#### 4. Grants

NYCLDC received operating grants from NYCEDC during the year ended June 30, 2018. Grant revenues in the amount of \$1,525 were provided to offset the Corporation's annual operating expenses. These amounts were recorded as operating revenue.

#### 5. Cash

The bank balance was \$5,502 as of June 30, 2018. The full balance was covered by the Federal Deposit Insurance Corp.

II. Government Auditing Standards Section

# Report of Independent Auditors on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With Government Auditing Standards

The Management and the Board of Directors New York City Land Development Corporation

We have audited, in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of New York City Land Development Corporation ("NYCLDC"), a component unit of the City of New York, which comprise the statement of net position as of June 30, 2018, and the related statements of revenues and expenses and changes in net position, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated , 2018.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered NYCLDC's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the NYCLDC's internal control. Accordingly, we do not express an opinion on the effectiveness of the NYCLDC's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did

not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### Compliance and Other Matters

As part of obtaining reasonable assurance about whether NYCLDC's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the result of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

. 2018

#### Exhibit B

#### NEW YORK CITY LAND DEVELOPMENT CORPORATION

#### ANNUAL INVESTMENT REPORT Board of Directors Meeting September 28, 2018

WHEREAS, the Board of Directors (the "Board") of New York City Land Development Corporation ("NYCLDC") adopted investment policies, procedures and guidelines (the "investment guidelines") and the adopted investment guidelines require the Board to approve an Annual Investment Report containing specified information and to submit the report to the City's Mayor and Comptroller and the New York State Department of Audit and Control; and

WHEREAS, attached hereto is the Annual Investment Report for NYCLDC for the fiscal year ended June 30, 2018;

NOW, THEREFORE, BE IT RESOLVED that the Board approves the Annual Investment Report attached hereto.

**Staff:** Spencer Hobson, Executive Vice President and Treasurer Fred D'Ascoli, Assistant Treasurer

# NEW YORK CITY LAND DEVELOPMENT CORPORATION ANNUAL INVESTMENT REPORT FOR THE YEAR ENDED JUNE 30, 2018

#### **Investment Guidelines and Amendments**

Attached hereto as Attachment A is the current investment policies, procedures and guidelines (the "Investment Guidelines") of New York City Land Development Corporation ("NYCLDC"). In the fiscal year ended June 30, 2018 the Board did not approve any changes to the Investment Guidelines previously adopted.

#### Summary of Investment Guidelines

The Investment Guidelines provide that the portfolio is to be managed to accomplish the following objectives:

- A. Preservation of Principal The single most important objective of NYCLDC's investment program is the preservation of principal of funds within the portfolio.
- B. Maintenance of Liquidity The portfolio shall be managed in such a manner that assures that funds are available as needed to meet immediate and/or future operating requirements of NYCLDC.
- C. Maximize Return The portfolio shall be managed in such a fashion as to maximize income through the purchase of authorized investments, taking into account the other investment objectives.

The Investment Guidelines provide that the portfolio is to be structured to diversify investments to reduce risk of loss resulting from over-concentration of assets in a specific maturity, a specific issuer or a specific type of security. The types of investments permitted are based on those permitted for the investment of City funds.

#### Independent Audit Report

Since NYCLDC did not have any investments for the fiscal year ended June 30, 2018, NYCLDC did not have an annual audit for investments.

#### Investment Income Record

NYCLDC had no investment income for the year ended June 30, 2018. It earned \$7 on bank account interest.

#### Fees, Commissions and Other Charges

NYCLDC did not pay any fees, commissions or other charges to an investment banker, broker, agent, dealer or advisor during the fiscal year.

#### Attachment A

# NEW YORK CITY LAND DEVELOPMENT CORPORATION INVESTMENT GUIDELINES

#### l. Purpose

The purpose of this document is to establish policies, procedures and guidelines regarding the investing, monitoring and reporting of funds of New York City Land Development Corporation ("LDC").

#### II. Scope of the Investment Policy

This policy applies to the funds of LDC, which for purposes of these guidelines consist of all moneys and other financial resources available for investment by LDC on its own behalf or on behalf of any other entity or individual.

#### III. Investment Objectives

The portfolio shall be managed to accomplish the following objectives:

- A. Preservation of Principal The single most important objective of LDC's investment program is the preservation of principal of funds within the portfolio.
- B. Maintenance of Liquidity The portfolio shall be managed in such a manner that assures that funds are available as needed to meet immediate and/or future operating requirements of LDC.
- C. Maximize Return The portfolio shall be managed in such a fashlon as to maximize income through the purchase of authorized investments as stated below, taking into account the other investment objectives.

#### IV. Implementation of Guidelines

The Treasurer shall be responsible for the prudent investment of funds and for the implementation of the investment program and the establishment of investment procedures and a system of controls to regulate the activities of subordinate staff, consistent with these guidelines.

#### V. Authorized Investments

- A. The Treasurer or an Assistant Treasurer of LDC is authorized to invest funds of LDC as summarized and restricted below:
  - 1. U.S. Treasury Obligations. United States Treasury bills and notes, and any other obligation or security issued by the United States Treasury or any other obligation guaranteed as to principal and interest by the United States.

- 2. Federal Agency Obligations. Bonds, notes, debentures, or other obligations or securities issued by any agency or instrumentality of the United States.
- 3. Repurchase Agreements. The repurchase agreements must be collateralized by U.S. Government guaranteed securities, U.S. Government agency securities, or commercial paper (of a type defined below) in a range of 100% to 102% of the matured value of the repurchase agreements and have a term to maturity of no greater than ninety (90) days. They must be physically delivered for retention to LDC or its agent (which shall not be an agent of the party with whom LDC enters into such repurchase agreement), unless such obligations are issued in book-entry form, in which case LDC shall take such other action as may be necessary to obtain title to or a perfected security interest in such obligations.
- 4. Commercial Paper. Commercial paper rated A1 or P1 by Standard & Poor's Corporation or Moody's Investor's Service, Inc. or Fitch.
- 5. Bankers' Acceptances and Time Deposits of banks with worldwide assets in excess of \$50 million that are rated with the highest categories of the leading bank rating services and regional banks also rated within the highest categories.
- 6. Certificates of Deposit with New York banks, including minority-owned banks. All such certificates of deposit in these banks must be Federal Deposit Insurance Corporation ("FDIC") insured, except when otherwise collateralized.
- 7. Other investments approved by the Comptroller of New York City for the investment of City funds.
- B. In addition to the above investments, LDC may deposit funds in the following ("Deposit Accounts"), with respect to funds needed for operational expenses and funds awaiting investment or disbursement:
  - 1. High quality no-load money market mutual funds that restrict their investments to short term, highly rated money market instruments.
  - 2. Other interest bearing accounts, if permitted by applicable laws, rules and regulations, with New York City financial institutions designated by the New York City Banking Commission or such other financial institutions approved by the Deputy Mayor for Economic Development or his successor in function.

#### VI. Written Contracts

LDC shall enter into written contracts pursuant to which investments are made which conform with the requirements of these guidelines and Section 2925.3(c) of the Public Authorities Law unless the Board or Executive Committee determines by resolution that a written contract containing such provisions is not practical or that there is not a regular business practice of written contracts containing such provisions with respect to a specific

investment or transaction, in which case the Board or Executive Committee shall adopt procedures covering such investment or transaction.

#### VII. Diversification

The portfolio shall be structured to diversify investments to reduce the risk of loss resulting from over-concentration of assets in a specific maturity, a specific issuer or a specific type of security. The maximum percentage of the total portfolio permitted in the indicated type of eligible security is as follows:

		100%
<u>A.</u>	U.S. Treasury	maximum
		100%
; B.	Federal Agency	maximum
, ,	and the financial state of the	5% maximum
C.	Repurchase Agreements	
-		25%
	-	maximum
D.	Commercial Paper	
	Bankers Acceptances and	25%
E	Time Deposits	maximum _
•		20%
•.		maximum
.F.	Certificates of Deposit	
	-	A percentage
		deemed
	Other Investments Approved	prudent by
G,	by Comptroller for City Funds	Treasurer

#### VIII. Maximum Maturity

Maintenance of adequate figuidity to meet the cash flow needs of LDC is essential. Accordingly, the portfolio will be structured in a manner that ensures sufficient cash is available to meet anticipated liquidity needs. Selection of investment maturities must be consistent with cash requirements in order to avoid the forced sale of securifies prior to maturity.

For purposes of this investment policy, assets of the portfolio shall be segregated into two categories based on expected liquidity needs and purposes — Cash equivalents and Investments. Assets categorized as Cash equivalents will be invested in permitted investments maturing in ninety (90) days or less or deposited in Deposit Accounts. Assets categorized as investments will be invested in permitted investments with a stated maturity of no more than two (2) years from the date of purchase.

#### iX. Monitoring and Adjusting the Portfolio

Those responsible for the day-to-day management of the portfolio will routinely monitor the contents of the portfolio, the available markets and the relative values of competing instruments, and will adjust the portfolio as necessary to meet the investment objectives listed above. It is recognized and understood that the non-speculative active management of portfolio holdings may cause a loss on the sale of an owned investment.

#### X. Internal Controls

The Treasurer or an Assistant Treasurer under the direction of the Treasurer shall establish and be responsible for monitoring a system of internal controls governing the administration and management of the portfolio. Such controls shall be designed to prevent and control losses of the portfolio funds arising from fraud, employee error, misrepresentation by third parties, unanticipated changes in financial markets, or imprudent actions by any personnel.

## XI. Eligible Brokers, Agents, Dealers, Investment Advisors, Investment Bankers and Custodians

The following are the standards for the qualifications of brokers, agents, dealers, investment advisors, investment bankers and custodians:

#### A. Brokers, Agents, Dealers

- 1. In Government Securities: any bank or trust company organized or licensed under the laws of any state of the United States of America or any national banking association or any registered broker/dealer or government securities dealer.
- 2. In Municipal Securities: any broker, dealer or municipal securities dealer registered with the Securities and Exchange Commission (the "SEC").
- B. Investment Advisors: any bank or trust company organized under the laws of any state of the United States of America or any national banking association, and any firm or person which is registered with the SEC under the Investment Advisors Act of 1940.
- C. Investment Bankers: firms retained by LDC to serve as senior managing underwriters for negotiated sales must be registered with the SEC.
- D. Custodians: any bank or trust company organized under the laws of any state of the United States of America or any national banking association with capital and surplus of not less than \$50,000,000.

#### XII. Reporting

#### A. Quarterly

The Treasurer or an Assistant Treasurer under the direction of the Treasurer shall prepare and deliver to the Board of Directors once for each quarter of LDC's fiscal

year a report setting forth a summary of new investments made during that quarter, the inventory of existing investments and the selection of investment bankers, brokers, agents, dealers, investment advisors and auditors.

#### B. Annually

- 1. Audit LDC's independent accountants shall conduct an annual audit of LDC's investments for each fiscal year of LDC, the results of which shall be made available to the Board of Directors at the time of its annual review and approval of these Guidelines.
- Investment Report Annually, the Treasurer or an Assistant Treasurer under the direction of the Treasurer shall prepare and the Board of Directors shall review and approve an Investment Report, which shall include:
  - a. The Investment Guidelines and amendments thereto since the last report;
  - b. An explanation of the Guidelines and any amendments made since the last report;
  - c. The independent audit report required by Subsection (1) above;
  - d. The investment income record of LDC for the fiscal year; and
  - e. A list of fees, commissions or other charges paid to each investment banker, broker, agent, dealer and advisor rendering investment associated services to LDC since the last report.

The Investment Report shall be submitted to the Mayor and the Comptroller of the City of New York and to the New York State Department of Audit and Control. Copies of the report shall also be made available to the public upon reasonable request.

#### XIII. Applicability

Nothing contained in these Guidelines shall be deemed to alter, affect the validity of, modify the terms of or impair any contract, agreement or investments of funds made or entered into in violation of, or without compliance with, the provisions of these Guidelines.

#### XIV. Conflict of Law

In the event that any portion of this policy is in conflict with any State, City or federal law, that law will prevail.

#### XV. No Conflict With Other LDC Policies

These investment Guidelines do not modify the powers given by LDC's Board of Directors which authorized and resolved that (i) officers of LDC be authorized to obtain and maintain any bank, investment and other financial accounts as may be necessary or useful to LDC in furtherance of LDC's operations (the "Accounts"); (ii) the officers of LDC be authorized to

perform all those tasks necessary or useful to ensure that LDC, acting through those authorized officers listed in the Bylaws of LDC, has access to and control over the Accounts; (iii) the Directors adopt and incorporate by reference the standard forms of banking resolutions and incumbency certificates ordinarily used by such financial institutions selected by the officers of LDC and (iv) any officer of LDC be authorized to certify to the due adoption of such banking resolutions and incumbency certificates. Empowered officers may enter into agreements with banks and financial institutions for bank accounts and to purchase investments of the type indicated in these investment Guidelines and other investments specifically approved by LDC's Board of Directors.

These Investment Guidelines do not modify any restriction, if any, otherwise imposed on various types of funds held by LDC, such as any restrictions set forth in any third party contracts with the City, or resulting from the source of funds (e.g. federal funds). Those other restrictions, to the extent inconsistent with these Investment Guidelines, shall govern. If possible, all sets of restrictions should be complied with. Furthermore, by adopting these investment Guidelines, the Board is not amending or superseding any approval given or hereafter given for investments related to particular projects.

#### Exhibit C

### Authority Performance Measurement Report for Fiscal Year 2018

Name of Public Authority:

New York City Land Development Corporation

#### Performance Goal:

Performance Measure	FY18
	July 1, 2017 – June 30, 2018
New private investment related to sale/long-term lease of City-owned property	\$685,027,087 (This number includes lease rent npv for the lease term of leases, purchase prices and projected soft and hard development costs.)

#### Exhibit D

#### NEW YORK CITY LAND DEVELOPMENT CORPORATION

# LONG TERM GROUND LEASES TO THE PENINSULA JV, LLC Board of Directors Meeting September 28, 2018

LESSOR:

The City of New York (the "City")

LESSEE/

**LEASE ASSIGNOR:** 

**NYCLDC** 

**LEASE ASSIGNEE:** 

The lease assignee (for each lease) will either be (i) The Peninsula JV, LLC, a joint venture between Gilbane Company ("Gilbane"), Development The Hudson Companies Incorporated ("Hudson") and **MHANY** Management Inc. ("MHANY"), or affiliated entity(ies) (the "Developer") or (ii) an affiliated housing development fund corporation ("HDFC") or other entity whose purpose is to facilitate affordable housing and/or obtain financing for the proposed project on the Site (the "Financing Entity"). If the Financing Entity is the lease assignee, the Developer will be the beneficial owner of the leasehold interest. With respect to the industrial space, lease assignee may be one of the above lease assignees and/or a not-for-profit organization affiliated with MHANY (any such not-for-profit organization being part of "Developer" but only with regard to the industrial space).

Gilbane is controlled directly or indirectly by Robert V. Gilbane, Edward T. Broderick and Matthew P. Lawrence.

Hudson is controlled directly or indirectly by David Kramer, William Fowler, Alison Novak, Aaron Koffman and Sally Gilliland.

MHANY is a not-for-profit corporation controlled by its members.

SITE

LOCATION:

Block 2763, Lot 29 and part of Lots 1 and 2; Block 2738, Lot

35 (the "Site")

1201-1231 Spofford Avenue

Borough of the Bronx

Community Board No. 2 ("CB2")

SITE

DESCRIPTION:

The Site, which includes the former Spofford Juvenile Detention Center and an Administration for Children's Services ("ACS") managed early childhood education center, occupies a full block on the west side of Spofford Avenue between Tiffany Street and Manida Street in Hunts Point in the Bronx. The Site shares a northern border with

the Corpus Christi Monastery, Julio Carballo Fields and Hunts Point Recreation Center, and includes an improved but non-operational structure comprising Spofford Juvenile Detention Center and an improved, operational structure housing the early childhood educational center. In total, the Site is approximately 206,000 square feet (4.73 acres).

The Site is approximately depicted in Attachment A.

#### **BACKGROUND:**

The majority of the Site has been vacant since 2011 when the 170,000 square foot Spofford Juvenile Detention Center, which was built in the 1950s, was closed after approximately 50 years of operation. An early childhood education center, operated by La Peninsula, funded and managed by ACS, remains on the Site in a separate building (the "ACS Facility").

NYCEDC released a Request for Expressions of Interest on June 23, 2015 for the disposition and redevelopment of the Site and ultimately selected the Developer as the successful respondent on October 16, 2016. Respondents to the RFEI and a brief summary of their responses are listed in Attachment B.

## PROJECT DESCRIPTION:

The Developer proposes to demolish the structures on the Site and develop a mixed-use development comprised of five buildings that total approximately 825,000 square feet ("SF"). The development will include (i) approximately 700,000 SF of affordable housing, (ii) approximately 50,000 SF of industrial space, (iii) approximately 20,000 SF of commercial space, (iv) approximately 55,000 SF of community facility space, (v) approximately 54,000 SF of publicly accessible open space and (vi) underground parking for approximately 260 vehicles (collectively, the "Project").

The Developer anticipates delivering an aggregate of approximately 740 affordable housing units. It is expected that a total of 40% of the residential units will be permanently affordable: 25% by reason of the City's Mandatory Inclusionary Housing program ("MIH") and 15% pursuant to an additional commitment from Developer. The remaining 60% of the residential units are expected to remain affordable for a period of time (the "Regulatory Period") set by HPD and New York City Housing Development Corporation ("HDC") pursuant to a project agreement with the Developer. Affordable units will be spread across multiple income bands with an anticipated range from 30% to 90% of the Area Median Income.

It is anticipated that the Project will close in phases and be leased in multiple leases. The property for each phase will be released upon satisfaction of certain terms and conditions set forth in the Pre-Development Agreement including but not limited to completion of certain construction requirements of the previous phase(s). Construction of each phase is expected to commence shortly after each closing as specified in the corresponding lease.

Phase I is anticipated to include construction of buildings 1A and 1B and no less than 8,200 SF of publicly accessible open space. Building 1A is anticipated to be an approximately 50,000 SF light industrial and commercial building. It is anticipated that the building will house food production, media, financial services, and retail tenants. Building 1B is anticipated to include approximately 180 affordable housing units and approximately 15,000 SF of artist workspace.

Phase II is anticipated to include construction of buildings 2A and 2B and no less than 31,000 SF of publicly accessible open space. Building 2A is expected to include approximately 220 affordable housing units, and building 2B is expected to include approximately 140 affordable housing units. Phase II is anticipated to also include (i) approximately 10,000 SF of community facility space and (ii) an approximately 15,000 SF daycare and early childhood education facility with an approximately 5,000 SF private play area.

Phase III is expected to include construction of an approximately 195-unit affordable housing building where the current ACS facility stands and no less than approximately 6,000 SF of publicly accessible open space. In addition to the housing, Phase III is anticipated to include approximately 26,000 SF of community facility and commercial space.

In March 2018, the Developer commenced clean-up, asbestos remediation, demolition and soil remediation pursuant to a license agreement administered by NYCEDC. Under the license agreement, the Developer is required to secure the Site while this work is underway.

PURPOSE OF DISPOSITION/ BENEFIT TO THE PUBLIC:

It is anticipated that the disposition of the Site will transform a vacant and underutilized City-owned asset into a mixeduse development that provides for affordable housing, industrial space, a daycare and early childhood education facility and the creation of new publicly accessible open space.

#### **LEASE TERMS:**

It is anticipated that the City (as Lessor) and NYCLDC (as Lessee) will enter into multiple long term leases for the Site, most likely, one lease per building. It is further anticipated that NYCLDC will then assign each such lease to a lease assignee entity listed above.

No lease term will be longer than 99 years. For building 1A, the industrial building, the initial lease term will be a minimum of 25 years with two renewal options for a total anticipated term of 99 years. The annual rent for the initial term will be at least \$10 and thereafter based on an appraisal of fair market value subject to the lease for the renewal terms.

The initial term of each lease for a residential building (1B, 2A, 2B and 3) will be 60 years or such term as is required to accommodate a low income housing structure or other financing structure, as determined in cooperation with HPD and HDC, with two renewal options for a total anticipated term of 99 years per lease. The annual rent for the Regulatory Period of each of the residential buildings will be at least \$10. At the termination of the Regulatory Period, it is anticipated that the ground rent will be based on an appraisal of fair market value subject to the lease.

Beginning in the tenth year of the lease or earlier, it is anticipated that the Developer shall pay participation rent equal to 50% or more of all non-residential rent proceeds (including but not limited to rent proceeds from building 1A) above \$150,000. At the direction of HPD or HDC, NYCEDC will forgo the collection of participation rent.

Developer will also make payments in lieu of taxes ("PILOT") in amounts equal to the real property taxes that would be assessed and levied against the Project if Developer was the owner of the Site, provided that PILOT will reflect any abatements, exemptions, or credits for which the Project or Developer qualifies.

#### APPRAISED VALUE:

An independent appraisal was commissioned in August 2018. The appraisal concluded that the fair market value of the Site, accounting for the specific development requirements and restrictions pertaining to the use and transfer of the Site is \$0.00. The appraisal concluded that the highest and best use fair market sale value of the Site is \$17,300,000.

## EXISTING ZONING:

The Site is zoned M1-2/R7-2 Special Mixed-Use District. The Site was designated as a MIH area and was granted special permits (i) to create a Large Scale General Development, and (ii) to modify height, parking and setback requirements.

#### PUBLIC APPROVALS:

A Final EIS was issued for the Project on February 2, 2018. City Planning on February 26, 2018 (Calendar No. 5, 6, 7, 8, 9 and 10) and the New York City Council on March 22, 2018 approved the disposition and rezoning of the Site to M1-2/R7-2 Special Mixed-Use District pursuant to ULURP. The Site was designated as a MIH area and was granted special permits to (i) create a Large Scale General Development, and (ii) modify height, parking and setback requirements. Pursuant to Section 384(b)(4) of the City Charter, on June 22, 2018, the Bronx Borough Board approved the proposed disposition of the Site by the City.

The Project design is subject to review and approval by the Public Design Commission ("PDC"). The Project received Conceptual Approval from PDC on April 24, 2018 and Preliminary Approval for Phase 1 on June 11, 2018.

## PROPOSED RESOLUTIONS:

Approval for NYCLDC to (i) lease the Site from the City pursuant to multiple leases, (ii) assign such leases to the Developer and/or the Financing Entity, substantially as described herein, and (iii) enter into any related agreements and documents and consents to effectuate the Project substantially as described herein.

The Board of Directors further resolves that there is no reasonable alternative to the proposed transfer to the Developer and/or the Financing Entity that will achieve the same purpose as the transfer.

#### NYCEDC

PROJECT CODE:

6060

STAFF:

Diana Clement, Assistant Vice President, Real Estate

Transaction Services

Susan Goldfinger, Senior Vice President, Real Estate

Transaction Services

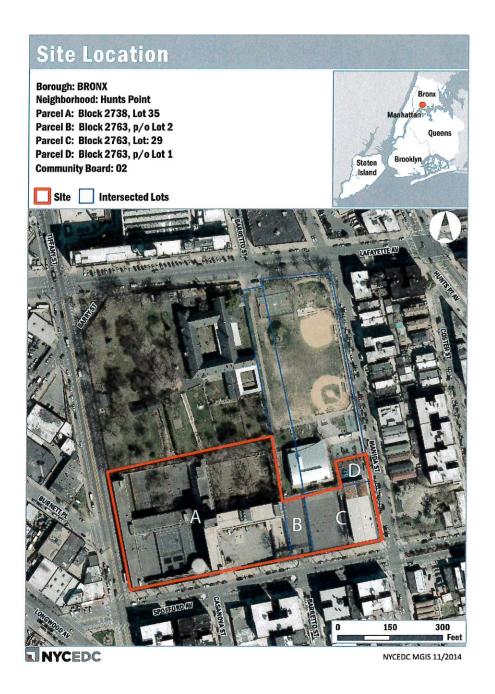
Jeffrey Nelson, Executive Vice President, Real Estate

**Transaction Services** 

Randi Cohen, Counsel, Legal

#### **ATTACHMENT A**

#### **PROJECT LOCATION**



#### **ATTACHMENT B**

#### **INITIAL RESPONDENT RESPONSES**

Development Partners	Proposed Project	Approximate Proposed Payment	Housing Units
Gilbane Development led with Mutual Housing Association of New York and Hudson Companies	Mixed-use development with affordable housing, commercial, community facility and industrial space	Ground Rent: \$1.00	753
BRP led with L+M, Direct Invest Development, Majora Carter Group, Habitat for Humanity and Settlement Housing Fund	Mixed-use development with affordable housing, commercial, community facility and industrial space	Ground Rent: \$1.00	1,097
Monadnock Development led with Signature Urban Properties, Urbane Development, Artspace	Mixed-use development with affordable housing, commercial, community facility and industrial space	Ground Rent: \$1.00	746
SEBECO Development, Inc.	Mixed-use development with affordable housing, commercial and community facility space	Ground Rent: \$1.00	482